

A&R DIRECTORY

These listings provide a roadmap to the music industry. We've simplified the directory by focusing on the A&R executives at all of the major labels and the key independents. For each major, we identify the parent label group. (Note: Majors listed here do not accept unsolicited materials unless otherwise noted.)

RECORD LABELS (MAJOR)

A&M/Octone Records

113 University Pl.
New York, NY 10003-4527
Tel: (646) 845-1700
Fax: (646) 613-9096
info@amoctone.com
Pres./CEO: James Diener;
EVP/A&R: Ben Berkman
Style: Rock
Accepts demos, but check their site for complete details first.

site.amoctone.com

Arista / Sony Music Nashville

1400 18th Ave. S.
Nashville, TN 37212
Tel: (615) 301-4300
Fax: (615) 301-4303
Chrmn. RLG: Joe Galante;
EVP/A&R: Renee Bell; VP
A&R: Jim Catino; Sr. Dir.
A&R: Lisa Ramsey-Perkins;
Sr. Coord. A&R: Duane
Hobson
Style: Country

www.aristanashville.com

Astralwerks

101 Avenue of the
Americas, 4th Fl.
New York, NY 10013-1941
Tel: (212) 886-7500
Fax: (212) 643-5573
astralwerks@
astralwerks.com
GM/EVP Mktg.: Glenn
Mendinger
Style: Electronic, dance, al-
ternative
Accepts unsolicited demos.

www.astralwerks.com

Asylum Records

1290 Avenue of the
Americas, 24th Fl.
New York, NY 10104-0101
Tel: (212) 707-3020,
(212) 707-3027
Fax: (212) 405-5408
asylum2006@gmail.com
EVP, Warner Music Grp.:
Todd Moscovitz; Dir. A&R:
Eric Beasley
R&B, hip-hop & rap. Accepts
demos (see submission form
on website).

www.asylumrecords.com

The Atlantic Group

1290 Avenue of the
Americas
New York, NY 10104
Tel: (212) 707-2000,
(212) 707-2009, (212)
977-6688
Fax: (212) 405-5507,
(212) 405-5430
contact@
atlanticrecords.com,
privacypolicy@wmg.
com, licensing@atlantic-
records.com
Chrmn./CEO: Craig Kallman;
Co-Pres. Elektra/Co-
Founder, Fueled By Ramen
Records: John Janick; EVP

A&R/Co-Pres. Elektra: Mike
Caren; EVP A&R: Pete
Ganbang
www.atlanticrecords.com

Atlantic Records (Classical Division)

1290 Avenue of the
Americas, 23rd Fl., Ste.
23-28
New York, NY 10104
Tel: (212) 707-2000
Fax: (212) 405-5470
privacypolicy@wmg.
com, licensing@atlantic-
records.com, contact@
atlanticrecords.com
Chrmn./CEO: Craig Kallman
www.atlantic-records.com

BNA Records

1400 18th Ave. S.
Nashville, TN 37212-2809
Tel: (615) 301-4300
Fax: (615) 301-4347
Chrmn. RLG: Joe Galante;
EVP/A&R: Renee Bell; VP
A&R: Jim Catino; Sr. Dir.
A&R: Lisa Ramsey-Perkins;
Sr. Coord. A&R: Duane
Hobson
Style: Country
www.bnarecords.com

Blue Note Records

150 5th Ave.
New York, NY 10011-4311
Tel: (212) 786-8600
Fax: (212) 786-8649
Chrmn. Emeritus Blue Note
Label Grp.: Bruce Lundvall;
Dir., A&R: Eli Wolf
Style: Jazz, pop
www.bluenote.com

Capitol Latin

1750 N. Vine St.
Hollywood, CA 90028-5209
Tel: (323) 871-5701
Fax: (323) 871-5715
SVP: Diana Rodriguez
No unsolicited material.
Style: Latin
www.capitollatin.com

Capitol Records

1750 N. Vine St.
Hollywood, CA 90028-5209
Tel: (323) 462-6252
Fax: (323) 871-5185
SVP Urban A&R-EMI Music:
Leonard Brooks; Sr. Dir.
A&R: Darius Jones
Style: Pop, rock, R&B, AC
www.hollywoodandvine.com

Capitol Nashville

3322 West End Ave.,
11th Fl.
Nashville, TN 37203-1031
Tel: (615) 269-2000
Fax: (615) 269-2059
Pres./CEO: Mike Dungan; Sr.
Dir. A&R: Autumn House; Sr.
Dir. A&R Admin.: Betsy
Morley
Style: Country
www.capitolnashville.com

Columbia Records

550 Madison Ave.

New York, NY 10022
Tel: (212) 833-5212,
(212) 833-7100
Fax: (212) 833-5401,
(212) 833-7416
Co-Chrmn.-Columbia
Records Grp.: Steve Barnett;
SVP/A&R: Mitchell Cohen;
VP A&R: Kevin Patrick
Style: All genres
www.columbiarecords.com

Columbia Records

9830 Wilshire Blvd.
Beverly Hills, CA 90212
Tel: (310) 272-2100,
(310) 272-2555
Fax: (310) 272-2570
licensingLA@sonymusic.
com
Co-Chrmn.-Columbia
Records Grp.: Rick Rubin;
SVP A&R: Jay Landers; A&R
Exec.: Kevin Kusatsu
www.columbiarecords.com

Columbia / Sony Music Nashville

1400 18th Ave. S.
Nashville, TN 37212
Tel: (615) 301-4300
Fax: (615) 301-4347
Chrmn. RLG: Joe Galante;
EVP/A&R: Renee Bell; VP
A&R: Jim Catino; Sr. Dir.
A&R: Lisa Ramsey-Perkins;
Sr. Coord. A&R: Duane
Hobson
Style: Country
www.columbianashville.com

Cordless Recordings

30 Irving Pl., 3rd Fl.
New York, NY 10003-2303
Tel: (212) 707-2869
Fax: (212) 287-6169
info@cordless.com
Founder: Jac Holzman
Label housed within the
Warner Music Group, ac-
cepts music from artists
(check website submission
policies first).
www.cordless.com

Decca Label Group

825 8th Ave., 19th Fl.
New York, NY 10019-7416
Tel: (212) 333-8000
Fax: (212) 333-8402
Chrmn.-Universal Classics
Grp.: Chris Roberts; SVP/
A&R: David Novik
Style: Classical
www.deccarecords-us.com

EMI CMG Label Group

101 Winners Cir.
Brentwood, TN 37024-5084
Tel: (615) 371-4300
Fax: (615) 371-6915
info@emimusic.com
Pres./CEO EMI CMG: Bill
Hearn; VP/A&R: Brad
O'Donnell
Style: Christian
www.emicmg.com

EMI Music Canada

109 Atlantic Ave., Ste.
301

Toronto, ON M6K 1X4
Tel: (416) 583-5000
Fax: (416) 580-4999
legal@emimusic.ca
Pres.: Deane Cameron; Dir.,
A&R/Film/Television: Fraser
Hill
www.emimusic.ca

EMI Classics / Virgin Classics / Angel Records

150 5th Ave.
New York, NY 10011-4311
Tel: (212) 786-8600
Fax: (212) 786-8649
Chrmn. Emeritus Blue Note
Label Grp.: Bruce Lundvall;
Dir., A&R: Eli Wolf
Style: Classical, Broadway,
Vocals, Indian
www.emiclassics.com

Epic Records Group

550 Madison Ave.
New York, NY 10022-3211
Tel: (212) 833-8000
Fax: (212) 833-4583
Pres.-Epic Records Grp.:
Amanda Ghost; Sr. Dir.,
A&R: Brandon Creed; VP
A&R: Ian Dench
Style: All genres
www.epicrecords.com

Geffen Records

2220 Colorado Ave.
Santa Monica, CA
90404-3506
Tel: (310) 865-1000,
(310) 865-4000
Chrmn.: Ron Fair; EVP A&R:
Jack Joseph Puig; SVP A&R:
Thom Panunzio; SVP Urban
A&R: Shawn Tubby Holiday;
SVP Int'l A&R: Erica Grayson
Style: Pop, rock, alternative
www.geffen.com

Higher Octave Music, Inc.

150 5th Ave.
New York, NY 10011
Tel: (212) 786-8600
Fax: (212) 786-8645
Send demos via manager or
lawyer.
Style: Smooth Jazz, Alterna-
tive, Ambient, World, New
Age
www.higheroctave.com

Interscope Records

2220 Colorado Ave.
Santa Monica, CA
90404-3506
Tel: (310) 865-1000
Fax: (310) 865-7083
info@umusic.com,
infonz@umusic.com
Chrmn. Interscope/Geffen/
A&M: Jimmy Iovine; Pres.
Pop/Rock A&R: Martin
Kierszenbaum; VP A&R: Tony
Ferguson; Dir. A&R: Louie
Bandak
Accepts unsolicited material.
Send c/o A&R; label type of
music on the package.
Style: Rock, alternative, rap
www.interscope.com

Island Def Jam Music Group

825 8th Ave., 28th Fl.
New York, NY 10019-7416
Tel: (212) 333-8000
Fax: (212) 603-7931
Chrmn.: Antonio "L.A." Reid;
EVP A&R: Christopher Hicks;
EVP A&R Opns.: Karen
Kwak; EVP A&R Island/
Mercury: Stephen Ferrara;
Dir. A&R Mercury: Evan
Lipschutz
Style: R&B, pop, rock
www.islanddefjam.com

Jive / Silvertone / Verity / Volcano Records (Jive Label Group)

550 Madison Ave.
New York, NY 1002
Tel: (212) 833-8000
Pres. Urban Music: Mark
Pitts; EVP A&R: Peter Thea;
SVP A&R: Teresa LaBarbera-
Whites; SVP A&R: Jeff
Fenster; SVP A&R: Wayne
Williams; VP A&R: Mickey
"Memphitz" Wright; Sr. Dir.
A&R: David Lighty
Style: Pop, R&B, rap, rock,
gospel, Christian
www.jiverecords.com

Lost Highway Records

401 Commerce St., Ste.
1100
Nashville, TN 37219-2489
Tel: (615) 524-7500
Fax: (615) 524-7850
Chrmn./CEO: Luke Lewis; VP
A&R Lost Highway: Kim
Buie; VP A&R: Brian Wright;
Sr. Dir. A&R: Joe Fisher; Dir.
A&R: Stephanie Wright
www.losthighwayrecords.
com

MCA Nashville

401 Commerce St., Ste.
1100
Nashville, TN 37219-2489
Tel: (615) 244-8944
info@universalmusic.
com
Chrmn./CEO: Luke Lewis; VP
A&R: Brian Wright; Sr. Dir.
A&R: Joe Fisher; Dir. A&R:
Stephanie Wright
Style: Country
www.umgnashville.com

Mercury Nashville

401 Commerce St. Ste.
1100
Nashville, TN 37219-2489
Tel: (615) 524-7500
Fax: (615) 524-7600
Chrmn./CEO: Luke Lewis; VP
A&R: Brian Wright; Sr. Dir.
A&R: Joe Fisher; Dir. A&R:
Stephanie Wright
Style: Country
www.umgnashville.com

Motown Records

1755 Broadway, 6th Fl.
New York, NY 10019-3743
Tel: (212) 841-8000
Fax: (212) 489-9096
Pres.: Sylvia Rhone
Style: R&B, pop
www.motown.com

Mute Records

150 5th Ave., 4th Fl.
New York, NY 10011
Tel: (212) 786-8406
Fax: (212) 255-6056
mute@mute.com
VP/GM: Mark Fotiadis
Style: Alternative
www.mute.com

Narada

Productions, Inc.
150 Fifth Ave., 6th Fl.
New York, NY 10011-4311
Tel: (212) 786-8600
friends@narada.com
Chrmn. Emeritus Blue Note
Label Grp.: Bruce Lundvall;
Dir., A&R: Eli Wolf
Style: Jazz, World, Ambient,
Contemporary, Americana,
Roots
www.narada.com

Nonesuch Records

1290 Avenue of the
Americas, 23rd Fl.
New York, NY 10104
Tel: (212) 707-2900,
(212) 275-2000

Fax: (212) 707-3205
info@nonesuch.com
Pres.: Robert Hurwitz
Style: World, Jazz, Classical,
Jazz, Musicals, Rock
www.nonesuch.com

Provident Music Group

741 Cool Springs Blvd.
Franklin, TN 37067-2697
Tel: (615) 261-6500
Fax: (615) 261-5916,
(615) 261-5904
info@
providentmusicgroup.
com
Pres./CEO: Terry Hemmings;
Dir. A&R: Jordyn Thomas; VP
A&R: Jason McArthur
Style: Contemporary Chris-
tian, Children's, Gospel
www.providentmusic.com

RCA Music Group / RCA Records / J Records / Arista Records

550 Madison Ave.
New York, NY 10022-3211
Tel: (212) 833-8000
Fax: (212) 833-5828,
(646) 840-5791
EVP A&R/Pres. A&R-J
Records: Peter Edge; EVP
A&R/Pres. A&R Arista
Records: Larry Jackson; SVP
A&R/Pres. Octone Records:
James Diener; SVP A&R/
Mktg.: Matt Shay; SVP A&R:
Jeff Aldrich; SVP A&R
Admin./Opns.: Rani
Hancock; Sr. Dir. A&R
Admin.: Abbe Chant; A&R
Mgr.: Donna Pearce
www.rcarecords.com

RCA Records Nashville

1400 18th Ave. S.
Nashville, TN 37212
Tel: (615) 301-4300
Fax: (615) 301-4356
Chrmn. RLG: Joe Galante;
EVP/A&R: Renee Bell; VP
A&R: Jim Catino; Sr. Dir.
A&R: Lisa Ramsey-Perkins;
Sr. Coord. A&R: Duane
Hobson
Style: Country
www.rcarecordslabel.com

RCA Victor Group

550 Madison Ave.
New York, NY 10022-3211
Tel: (646) 840-5600,
(212) 833-8000
Fax: (212) 833-5828
info@rcarecords.com
SVP Worldwide Mktg.: Jeb
Hart; SVP/A&R: Larry Hamby
www.rcavictorgroup.com

RPM Music Productions, Inc.

48 W. 10th St., Ste. B
New York, NY 10011-8702
Tel: (212) 246-8126
Fax: (212) 397-1371
Pres.: Danny Bennett

Reprise Records

3300 Warner Blvd.
Burbank, CA 91510-6868
Tel: (818) 846-9090
Fax: (818) 840-2409
SVP A&R: Lenny Waronker;
SVP Video Promo.: Wendy
Griffiths
Style: Rock, AC, pop
www.warnerbrosrecords.com

Show Dog- Universal Music

2303 21st Ave. S.
Nashville, TN 37212
Tel: (615) 324-7797
Principal: Toby Keith; Sr. Dir.
A&R/Staff Producer: Cliff
Audretch III; Sr. Dir., A&R